

MAJOR ACQUISITION FOR PENNEL & FLIPO**AGREEMENT SIGNED TO ACQUIRE ITALIAN COMPANY FAIT PLAST****CREATING A EUROPEAN PLAYER IN TECHNICAL TEXTILES AND FILMS****CLOSING OF THE DEAL SCHEDULED FOR LATE JUNE 2017**

Paris, 17 May, 2017 – IDI, a listed private equity specialist, announces a strategic and structuring external growth operation initiated by PENNEL & FLIPO, with the signing of an agreement to acquire Italian family-owned company FAIT PLAST, European leading manufacturer of technical thermoplastic films, distributed for a large range of uses, including sportswear. This acquisition occurs in the context of IDI's strategy to build European champions, able to address niche markets worldwide. That is how IDI has initiated several operations, in particular at Winnicare and Financière Miro (Albingia's holding company), over the last 18 months.

Founded in 1924 and established in Mouscron (Belgium), PENNEL & FLIPO SA (www.orca.eu) designs, manufactures and markets films worldwide under its ORCA® brand, providing technical solutions to boating, railway, aerospace and defence industries.

In september 2015, IDI has taken a majority stake in PENNEL & FLIPO SA through a private primary LBO, along with Cabestan Capital (managed by Edmond de Rothschild Investment Partners) as a minority co-investor, to further develop the company, in an international perspective. In the past 18 months, the company has expanded its commercial team throughout the world and increased its revenues by around 10%, 80% of which outside France and Belgium.

Backed by this growth path and its international network, PENNEL & FLIPO's management and IDI have convinced family-owned company FAIT PLAST, based in Brescia (Italy), and its management to join the group through a primary LBO, a private operation once again. European leader in the manufacturing of technical thermoplastic films, FAIT PLAST has a unique set of very complementary expertises. Thus, its films are used for various applications, including shirt/T-shirt flocking, notably for sportswear, functionalisation of sportswear and underwear, technical packaging, medical and paramedical, architectural solutions or technical textiles. FAIT PLAST, a company with a similar level of turnover, was looking for further growth outside Europe. Through this merger, FAIT PLAST will benefit from PENNEL & FLIPO's worldwide commercial network. For its part, FAIT PLAST will assist PENNEL & FLIPO in the development of new technical thermoplastic textiles (TPU, in particular).



The acquisition agreement is subject to a condition precedent regarding the financing of the deal. This condition should be waived within the next weeks and the closing of the deal should occur no later than 30 June, 2017.

The acquisition will be financed from a capital increase subscribed by IDI and Cabestan Capital and the structuring of a new bank debt. Tikehau will participate in the operation by maintaining its bonded debt.

The newly constituted group will :

- represent around 70 million euros in revenues, with a good level of profitability,
- have 180 employees, 25 of which will be dedicated to R&D,
- operate 2 state-of-the-art production sites in Belgium (Mouscron) and Italy (Brescia),
- benefit from a worldwide commercial network, including PENNEL & FLIPO's subsidiaries in the USA, China and Russia,
- provide its customers with complementary technical solutions (textiles or films, rubber or thermoplastic).

Guido Arici, one of the two historical family shareholders of FAIT PLAST, will reinvest into the operation, keep its managerial position and enter the Board of Directors.

Emmanuel Capriglione, President at PENNEL & FLIPO SA, comments:

« This acquisition is a great opportunity for both companies and their employees. Our expertises are very complementary and we will benefit from a very similar corporate culture and a very high potential for innovation and new products development. Our teams were already familiar with each other, now they will be able to work together, innovate and create new products and solutions to address new markets around the world. »

Guido Arici, President at FAIT PLAST SPA, comments:

« At FAIT PLAST, we were looking to join forces with a successful and acknowledged industrial. With this operation, we will be able to build a major player in technical textiles and films, supported by a worldwide distribution network. I am very confident for the future and I am delighted to remain a shareholder.»

Julien Bentz, Partner and member of IDI's Executive Committee, adds:

« FAIT PLAST is a wonderful company and has demonstrated for almost 50 years its ability to provide its customer base with solutions, based on performing thermoplastic films. We found great similarities between FAIT PLAST and PENNEL & FLIPO : ongoing innovation for customers, industrial and operational excellence, sound financial management.

IDI seeks to work closely and actively with the companies in its portfolio, in order to build European niche champions able to conquer international markets. This transaction is an emblematic example of the latest deals made by the group, coming after the two acquisitions for Winnicare in Scandinavia last year. As valuation levels are sometimes high within the Private Equity industry, growing the business of the companies in portfolio, in particular through structuring acquisitions including major strategic and operational issues, is an excellent way to create value for IDI. »



Participants:

Pennel & Flipo : Emmanuel Capriglione, Bernard Delcourt, David Ray

Fait Plast : Guido Arici, Andrea Arici, Pierluigi Beltrami

IDI : Julien Bentz, Augustin Harrel-Courtès, Jonas Bouaouli

About IDI:

IDI, a pioneer of investment in France, is a listed investissement firm that has focused for more than 45 years in accompanying small and mid companies. IDI is involved in all kind of investment businesses, both for own account and third parties, through IDI and its entities Idinvest Partners and Idi Emerging Markets. The Group currently manages roughly 8,4 billion euros of assets. IDI's efficient management benefits all stakeholders, including the shareholders, who enjoyed a 14,47% annualised IRR (with dividends reinvested) since the IPO in 1991.

Contact investisseurs :

Tatiana Nourissat
Tél. : + 33 1 55 27 80 00
E-mail : t.nourissat@idi.fr

Contacts presse : Verbatee

Jérôme Goaer
Tél. : + 33 6 61 61 79 34
E-mail : j.goaer@verbatee.com

Valérie Sabineu
Tél. : + 33 6 61 61 76 73
E-mail : v.sabineu@verbatee.com

